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NEWS RELEASE
ECONOMIC OUTLOOK AND JOB PROJECTIONS SHOW STRONG ECONOMIC OPPORTUNITY

April 28, 2011 For immediate release.

Vicki Haugen, President & CEO of Vermilion Advantage, announced today that the results of the 1st -3rd Quarter 2011 Economic Outlook Surveys have been tabulated and the results are quite encouraging. 1st Quarter Actual performance shows 91.5% of the area's 35 core employers experienced steady to rapid growth; projections for 2nd and 3rd quarter increase that optimism going to 94%.

In the same survey, five or 14% of the respondents do have some personnel still currently on layoff decreasing to 3 or 9% by 3rd quarter. Likewise 74% or 26 of the 35 are or will be hiring during 1st through 3rd quarters. A copy of the full survey results is attached.

Likewise, the results of the 2011-2012 Annual Jobs Projection are now completed identifying 1,155 positions needed among the 43 responding companies that represent the area's largest employers and a sampling of smaller employers. This total compares to 1,017 identified in the January 2010 survey. Six hundred and thirty-eight (638) or 55% of the jobs identified in the 2011 survey are new positions to be created. Five hundred seventeen (517) or 45% represent positions to be replaced as a result of retirements or normal attrition. Areas representing the strongest demand include:

Customer Service Representatives/Customer Advocates	82
Driver - Tractor/Trailer	24
Engineers	43
Machine Operators and Machinists	311
IT Help Desk Technicians	63
Nurses including RN, LPN, CNA and Nurse Practitioners	78
Physicians	17
Supervisors	46
Warehousing associates	111
Maintenance, Electronic and Electronic controls Technicians	22
Production Support/ Production Assembly	60

A copy of the preliminary survey results comparing with 2010 numbers is attached hereto. The 2011 survey results do not include the 150 jobs recently announced for Full-Fill Industries, LLC. to be created in the Spring of 2012.

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VERMILION COUNTY ECONOMIC OUTLOOK
1st QUARTER 2011 ACTUAL/ 2nd Q 2011 and 3rd Q 2011 PROJECTIONS

With 35 of the core employers reporting, following are the results to date.

1st Quarter 2011 Actual

Declining sales/business volumes	3 or 8.5%%
3 – Mfg	
Steady sales/ business volumes	15 or 43%
9 – Mfg	
2 – Health	
2 – Dist	
2 – Lg office	
Steady growth/business volumes	14 or 40%
8 – Mfg	
2 – Distrib	
3 – Health	
1 – Lg office	
Rapid Growth/business volumes	3 or 8.5%
1 – Mfg	
1 – Distrib	
1 – Health	

91.5% showing actual steady to rapid growth

2nd Quarter 2011 Projections

Declining sales/business volumes	2 or 6%
2 – Mfg	
Steady sales/ business volumes	22 or 63%
13 – mfg	
4 – health	
2 – Distrib	
3 – Office	
Steady growth/ business volumes	10 or 28%
5 – Mfg	
2 – Health	
3 – Distrib	
Rapid growth/business volumes	1 or 3%
1 – Mfg	

94% projecting steady to rapid growth

3rd Quarter 2011 Projections

Declining sales/business volumes	2 or 6%
2 – Mfg	
Steady sales/ business volumes	18 or 51%
10 – Mfg	
1 – Distrib	
4 – Health	
3 – Office	
Steady growth/business volumes	13 or 37%
8 – Mfg	
3 – Distrib	
2 – Health	
Rapid growth/business volumes	2 or 6%
1 – Mfg	
1 – Distrib	

94% projecting steady to steady growth

ECONOMIC PROJECTIONS

1st QTR 2011 ACTUAL, 2nd 2011 AND 3rd 2011 PROJECTIONS

Those who have employees on layoff at this time – 5 of 35 or 14%; 86% **or 30 DO NOT have anyone on layoff**

Those projecting layoffs in the 2nd or 3rd quarters –3 yes or 9%; **32 or 91% are NOT projecting layoffs**

Those who are and/or ARE projecting hiring in the 2nd thru 3rd quarters 2011 represent 74 % or 26 of the 35 respondents

Responding employers are comprised of the following types of businesses:

21	Manufacturing	55%
5	Distribution	18.5%
3	Large Office	10.5%
6	Health Care	16%

Surveyed employers in aggregate employ 9,000+ at this time (represents approx. 25% of current, total labor force)

1.	Alcoa
2.	Alstom
3.	Automation International
4.	AutoZone
5.	Ball Corp
6.	Blue Cross/Blue Shield
7.	Bunge
8.	Carle
9.	CCMSI
10.	Christie Clinic
11.	Danville Metal Stamping
12.	Danville Polyclinic
13.	Dawson Logistics
14.	DynaChem
15.	Fiberteq
16.	FNG Plastics
17.	Freight Car Services
18.	Full-Fill Industries, LLC
19.	Genpact
20.	Hoopeston Regional Health Center
21.	KIK
22.	McLane Midwest
23.	Mervis
24.	NACCO
25.	Provena USMC
26.	Quaker
27.	Silgan
28.	The Sygma Network
29.	TK Crankshaft
30.	TK Presta
31.	Tridan International
32.	Trigard/Greenwood Plastics
33.	Veteran Admin. Illiana HC System
34.	Viscofan USA, Inc.
35.	Watchfire/Time-O-Matic

JANUARY 2011 THRU DECEMBER 2012
Jobs Projections - Preliminary Draft - Alpha, Group Totals and 2010 comp

Position Title	New position	Replace-ment position	Total	Group totals	2010-2012 Total
Administrative Assistant	1	2	3		12
Accountant/Auditor	2	4	6		19
Art/marketing projects	1	0	1		0
Assembler – Production	18	16	34		21
Assistant VP of Finance	1	0	1		0
Bookkeeper/Accounting/Audit Clerk	2	0	2		10
Buyer	1	3	4		5
Chief Financial Officer	0	0	0		2
Chemist	1	1	2		1
Claims Examiners	0	14	14		0
Claims Processor	0	14	14		0
Claims Rep	0	2	2		4
Cleaner/Custodian/Janitor	0	17	17		25
Clerk – Accounting	0	1	1		11
Clerk – General Office	0	3	3		22
Clerk – Loan and Credit	1	0	1		1
Clerk - Medical	0	0	0		9
Clerk - Purchasing	0	1	1		1
Clerk - Shipping	2	0	2		3
Coder	0	0	0		4
Computer Systems Analyst	0	2	2		5
Computer Programmer	2	0	2		0
Controller	1	1	2		1
Coordinator – Logistics	3	0	3		1
Copy writer	1	0	1		0
Counselor – Guidance	0	1	1		0
Credit Analyst	1	0	1		0
Customer Advocates	0	20	20		0
Customer Service Representative	61	1	62		18
Dealer Contact	0	1	1		2
Delinquent Accounts Administrator	0	0	0		2
Designer, AutoCAD	0	1	1		0
Director, Art/print art	1	0	1		0
Dispatcher	0	0	0		1
Drafter – Mechanical Engineer	1	0	1		4
Driver - Bus	0	0	0		2
Driver – Tractor	8	16	24		65
Driver - Van	2	1	3		2
Electrical Controls Technician	1	0	1		1
Electrician Apprentice	5	0	5		0
Electrician	0	3	3		3
Electronic Technician	3	1	4		10
EMT – Paramedic	2	1	3		2
Engineer	0	0	0		9
Engineer - Chemical	2	0	2		3
Engineer – Computer	1	0	1		1
Engineer – Computer Software	1	1	2		3

Position Title	New position	Replacement position	Total	Group totals	2010-2012 Total
Engineer - Electrical	5	1	6		3
Engineer - Mechanical	14	2	16		5
Engineer - Production	0	0	0		2
Engineer – Project/Process	3	5	8		5
Engineer - Quality	3	3	6		4
Engineer – Reliability	1	0	1		0
Engineer - Safety	1	0	1		0
Engineering Group total				43	35
Facility Maintenance Technician	1	0	1		1
Field Service Technician	2	2	4		0
Financial Analyst	0	0	0		1
Food Preparation	0	18	18		33
General Labor	5	9	14		18
Human Resource Assistant	0	0	0		8
Human Resource Director	0	0	0		1
Human Resource Generalist	2	1	3		0
Human Resource Manager	1	2	3		0
Inspector - Building	0	0	0		3
Inspectors/Packers	0	1	1		0
Inspector/Quality Control	11	4	15		1
IT Administrator	0	0	0	1	
IT Analyst	0	2	2		0
IT Business Analyst	0	1	1		1
IT Help Desk Technician	61	2	63		6
IT – Tech Support	1	0	1		2
Inventory Analyst	0	2	2		0
Lab Technician - medical	1	0	1		0
Lab Technician - production	0	1	1		3
Lead - HSE	0	0	0		1
Loan Officer	1	0	1		0
Machine – CNC Operator	3	1	4		59
Machine – Operator/Tender	239	63	302		86
Machinist	2	3	5		6
Machine Op Group Total				311	151
Maintenance Repairer	0	0	0		2
Maintenance Technician	3	14	17		9
Manager - Accounting	0	0	0		1
Managed Dealer Inventory Analyst	0	1	1		1
Manager - Aftermarket Engineering & Readiness	0	1	1		0
Manager - EHS	0	0	0		2
Manager - Human Resources	0	0	0		1
Manager - Industrial Production	0	0	0		2
Manager - Inventory Readiness	0	1	1		0
Manager – Maintenance	1	1	2		1
Manager – Medical & Health	1	0	1		3
Manager - Middle	0	0	0		9
Manager – Office	1	0	1		3
Manager - Operations	0	1	1		0
Manager – Quality Assurance	2	0	2		4
Manager – Plant Operations	0	1	1		5

Position Title	New position	Replacement position	Total	Group totals	2010-2012 Total
Manager – Purchasing	1	1	2		1
Manager Group total				11	33
Marketing Assistant	1	0	1		0
Marketing Director	0	1	1		0
Marketing Project Coordinator	1	0	1		0
Material Handlers	0	4	4		1
Mechanic – Fleet maintenance	1	0	1		7
Mechanic – Industrial Machinery	13	3	16		0
Mechanical Technician	2	3	5		3
Medical Biller	1	4	5		2
Medical Secretary	1	0	1		6
Millwright	0	2	2		3
Nursing Aide (C.N.A)	0	24	24		33
Nursing Assistant	5	0	5		15
Nurse, Licensed Practical (LPN)	0	12	12		21
Nurse Practitioner	1	2	3		4
Nurse, Registered	7	27	34		55
Nursing Group Total				78	128
Online content marketing	1	0	1		0
Operator - Chemical production	0	2	2		0
Operator – Computer	0	3	3		0
Operator – Industrial (Forklift)	0	4	4		17
Packager - Machine	0	0	0		1
Parts ID Specialist	0	2	2		3
Parts Services Coordinator	0	1	1		1
PDC Readiness Analyst	0	1	1		2
Pharmacist	1	0	1		0
Physical Therapist	0	2	2		3
Physician	1	0	1		15
Physician Assistant	2	2	4		8
Physician - Cardiology	1	0	1		0
Physician – Family Practitioner	4	0	4		2
Physician – O.B.	1	0	1		4
Physician - Orthopedics	1	0	1		0
Physician – Pulmonologist	1	1	2		1
Physician – Surgeon	0	1	1		2
Physician – Urologist	2	0	2		0
Physician Group Total				17	32
Production Support	21	5	26		3
Quality Lab Technician	1	5	6		1
Radiology Technician	2	2	4		9
Receptionist	2	11	13		2
Respiratory Therapist	0	2	2		3
Sales Representative – Inside	3	0	3		5
Sales Representative – Outside	6	0	6		9
Security Guard	0	1	1		1
Sheet Metal Worker	8	1	9		5
Social Worker	0	0	0		2
Social Worker - Medical	0	0	0		5
Speech Pathologist	0	0	0		1

Position Title	New position	Replacement position	Total	Group totals	2010-2012 Total
Supervisor	20	7	27		10
Supervisor - Export & Government Interface	0	1	1		0
Supervisor – First Line	4	11	15		12
Supervisor – Human Resources	0	1	1		1
Supervisor – Operations	0	2	2		6
Supervisor Group total				46	29
Tool & Die Maker	2	2	4		1
Ultrasonographer	0	1	1		3
Warehouse – Loaders	0	11	11		23
Warehouse – Order/Fillers	0	15	15		20
Warehouse – Selectors	8	21	29		67
Warehouse- Shipping	5	10	15		0
Warehouse – Stocker/Handler	1	25	26		16
Warehouse - Stores	5	10	15		
Warehouse Group Total				111	126
Web programmer/ art/marketing	1	0	1		0
Welder/Combination Welder	9	0	9		16
Yard Driver	0	0	0		6
TOTAL	638	517	1,155		1,017

RESPONDENTS

1. Alcoa
2. Alstom Power
3. Automation International
4. AutoZone
5. Ball Corporation
6. Blue Cross Blue Shield
7. Bunge Milling, Inc.
8. Carle Physician Group
9. Christie Clinic
10. Country Financial
11. Danville Metal Stamping
12. Danville NECA-IBEW
13. Danville Polyclinic
14. Dawson Logistics
15. DynaChem
16. Envirox
17. Fiberteq
18. Genpact
19. Hoopston Memorial Hospital
20. Iroquois Federal
21. KIK Custom Products
22. McDonald's
23. McLane Midwest
24. Mervis Industries
25. MT Systems
26. NACCO
27. Neuhoff Media
28. NexLAN
29. Prairie Center
30. Provena United Samaritans Medical Center
31. Quaker Oats
32. The Sygma Network
33. ThyssenKrupp Crankshaft
34. ThyssenKrupp Presta
35. Towne Machine & Tool
36. Tridan International
37. Trigard/Greenwood
38. VC Health Dept.
39. VA Illiana Health Care System
40. Viscofan USA, Inc.
41. Walgreens Accounting & Help Center
42. Watchfire Signs
43. Worksource

JANUARY 2011 THRU DECEMBER 2012
Jobs Projections - Chronological Greatest to Least Demand

Position Title	New position	Replace-ment position	Total
Machine – Operator/Tender	239	63	302
IT Help Desk Technician	61	2	63
Customer Service Representative	61	1	62
Assembler – Production	18	16	34
Nurse, Registered	7	27	34
Warehouse – Selectors	8	21	29
Supervisor	20	7	27
Production Support	21	5	26
Warehouse – Stocker/Handler	1	25	26
Driver – Tractor	8	16	24
Nursing Aide (C.N.A)	0	24	24
Customer Advocates	0	20	20
Food Preparation	0	18	18
Cleaner/Custodian/Janitor	0	17	17
Maintenance Technician	3	14	17
Engineer - Mechanical	14	2	16
Mechanic – Industrial Machinery	13	3	16
Inspector/Quality Control	11	4	15
Supervisor – First Line	4	11	15
Warehouse – Order/Fillers	0	15	15
Warehouse- Shipping	5	10	15
Warehouse - Stores	5	10	15
Claims Examiners	0	14	14
Claims Processor	0	14	14
General Labor	5	9	14
Receptionist	2	11	13
Nurse, Licensed Practical (LPN)	0	12	12
Warehouse – Loaders	0	11	11
Sheet Metal Worker	8	1	9
Welder/Combination Welder	9	0	9
Engineer – Project/Process	3	5	8
Accountant/Auditor	2	4	6
Engineer - Electrical	5	1	6
Engineer - Quality	3	3	6
Quality Lab Technician	1	5	6
Sales Representative – Outside	6	0	6
Electrician Apprentice	5	0	5
Machinist	2	3	5
Mechanical Technician	2	3	5
Medical Biller	1	4	5
Nursing Assistant	5	0	5

Position Title	New position	Replacement position	Total
Buyer	1	3	4
Electronic Technician	3	1	4
Field Service Technician	2	2	4
Machine – CNC Operator	3	1	4
Material Handlers	0	4	4
Operator – Industrial (Forklift)	0	4	4
Physician Assistant	2	2	4
Physician – Family Practitioner	4	0	4
Radiology Technician	2	2	4
Tool & Die Maker	2	2	4
Administrative Assistant	1	2	3
Clerk – General Office	0	3	3
Coordinator – Logistics	3	0	3
Driver - Van	2	1	3
Electrician	0	3	3
EMT – Paramedic	2	1	3
Human Resource Generalist	2	1	3
Human Resource Manager	1	2	3
Nurse Practitioner	1	2	3
Operator – Computer	0	3	3
Sales Representative – Inside	3	0	3
Bookkeeper/Accounting/Audit Clerk	2	0	2
Chemist	1	1	2
Claims Rep	0	2	2
Clerk - Shipping	2	0	2
Computer Systems Analyst	0	2	2
Computer Programmer	2	0	2
Controller	1	1	2
Engineer - Chemical	2	0	2
Engineer – Computer Software	1	1	2
IT Analyst	0	2	2
Inventory Analyst	0	2	2
Manager – Maintenance	1	1	2
Manager – Quality Assurance	2	0	2
Manager – Purchasing	1	1	2
Millwright	0	2	2
Operator - Chemical production	0	2	2
Parts ID Specialist	0	2	2
Physical Therapist	0	2	2
Physician – Pulmonologist	1	1	2
Physician – Urologist	2	0	2
Respiratory Therapist	0	2	2
Supervisor – Operations	0	2	2

Position Title	New position	Replacement position	Total
Art/marketing projects	1	0	1
Assistant VP of Finance	1	0	1
Clerk – Accounting	0	1	1
Clerk – Loan and Credit	1	0	1
Clerk - Purchasing	0	1	1
Copy writer	1	0	1
Counselor – Guidance	0	1	1
Credit Analyst	1	0	1
Dealer Contact	0	1	1
Designer, AutoCAD	0	1	1
Director, Art/print art	1	0	1
Drafter – Mechanical Engineer	1	0	1
Electrical Controls Technician	1	0	1
Engineer – Computer	1	0	1
Engineer – Reliability	1	0	1
Engineer - Safety	1	0	1
Facility Maintenance Technician	1	0	1
Inspectors/Packers	0	1	1
IT Business Analyst	0	1	1
IT – Tech Support	1	0	1
Lab Technician - medical	1	0	1
Lab Technician - production	0	1	1
Loan Officer	1	0	1
Managed Dealer Inventory Analyst	0	1	1
Manager - Aftermarket Engineering & Readiness	0	1	1
Manager - Inventory Readiness	0	1	1
Manager – Medical & Health	1	0	1
Manager – Office	1	0	1
Manager - Operations	0	1	1
Manager – Plant Operations	0	1	1
Marketing Assistant	1	0	1
Marketing Director	0	1	1
Marketing Project Coordinator	1	0	1
Mechanic – Fleet maintenance	1	0	1
Medical Secretary	1	0	1
Online content marketing	1	0	1
Parts Services Coordinator	0	1	1
PDC Readiness Analyst	0	1	1
Pharmacist	1	0	1
Physician	1	0	1
Physician - Cardiology	1	0	1
Physician – O.B.	1	0	1

Position Title	New position	Replacement position	Total
Physician - Orthopedics	1	0	1
Physician – Surgeon	0	1	1
Security Guard	0	1	1
Supervisor - Export & Government Interface	0	1	1
Supervisor – Human Resources	0	1	1
Ultrasonographer	0	1	1
Web programmer/ art/marketing	1	0	1
TOTAL	638	517	1155

RESPONDENTS

1. Alcoa
2. Alstom Power
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7. Bunge Milling, Inc.
8. Carle Physician Group
9. Christie Clinic
10. Country Financial
11. Danville Metal Stamping
12. Danville NECA-IBEW
13. Danville Polyclinic
14. Dawson Logistics
15. DynaChem
16. Envirox
17. Fiberteq
18. Genpact
19. Hoopston Memorial Hospital
20. Iroquois Federal
21. KIK Custom Products
22. McDonald's
23. McLane Midwest
24. Mervis Industries
25. MT Systems
26. NACCO
27. Neuhoff Media
28. NexLAN
29. Prairie Center
30. Provena United Samaritans Medical Center
31. Quaker Oats
32. The Sygma Network
33. ThyssenKrupp Crankshaft
34. ThyssenKrupp Presta
35. Towne Machine & Tool
36. Tridan International
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38. VC Health Dept.
39. VA Illiana Health Care System
40. Viscofan USA, Inc.
41. Walgreens
42. Watchfire Signs
43. Worksource